

Attachment B.11.f  
Legacy Services

## **Legacy**

- 1. Indicate your organization's legal name, trade name, dba, acronym, and any other name under which you do business; the physical address, mailing address, and telephone number of your headquarters office. Provide the legal name for your organization's ultimate parent (e.g. publicly traded corporation).**

**Legacy Services, L.L.C.**

**dba Legacy Consulting Services**

**4965 Preston Park Blvd. Suite 600**

**Plano, TX. 75093**

**214.440.3100**

2. Describe your organization's form of business (i.e., individual, sole proprietor, corporation, non-profit corporation, partnership, limited liability company) and detail the names, mailing address, and telephone numbers of its officers and directors and any partners (if applicable).

Legacy Services is a limited liability company.

3. Provide the name and address of any health professional that has at least a five percent (5%) financial interest in your organization, and the type of financial interest.

Not Applicable

4. Provide your federal taxpayer identification number and Louisiana taxpayer identification number.

Federal taxpayer identification number is 752777124. Legacy Services does not have a Louisiana taxpayer identification number.

5. Provide the name of the state in which you are incorporated and the state in which you are commercially domiciled. If out-of-state, provide the name and address of the local representative; if none, so state.

Legacy Services is incorporated in Texas. Legacy Services does not have a local representative in Louisiana.

6. If you have been engaged by DHH within the past twenty-four (24) months, indicate the contract number and/or any other information available to identify the engagement; if not, so state.

Legacy Services has not been engaged by DHH within the past twenty-four (24) months.

7. Provide a statement of whether there have been any mergers, acquisitions, or sales of your organization within the last ten years, and if so, an explanation providing relevant details. If any change of ownership is anticipated during the 12 months following the Proposal Due Date of 6/24/2011, describe the circumstances of such change and indicate when the change is likely to occur. Include your organization's parent organization, affiliates, and subsidiaries.

There have been no mergers, acquisitions, or sale within the last ten years, nor is there any anticipated.

8. Provide a statement of whether you or any of your employees, agents, independent contractors, or subcontractors have ever been convicted of, pled guilty to, or pled nolo contendere to any felony and/or any Medicaid or health care related offense or have ever been debarred or suspended by

any federal or state governmental body. Include an explanation providing relevant details and the corrective action plan implemented to prevent such future offenses. Include your organization's parent organization, affiliates, and subsidiaries.

Legacy Services does not employ or contract with any persons being convicted, plead guilty to, or pled nolo contendere to any felony and/or Medicaid or health care related offense or have ever been debarred or suspended by any federal or state governmental body.

9. Provide a statement of whether there is any pending or recent (within the past five years) litigation against your organization. This shall include but not be limited to litigation involving failure to provide timely, adequate or quality physical or behavioral health services. You do not need to report workers' compensation cases. If there is pending or recent litigation against you, describe the damages being sought or awarded and the extent to which adverse judgment is/would be covered by insurance or reserves set aside for this purpose. Include a name and contact number of legal counsel to discuss pending litigation or recent litigation. Also include any SEC filings discussing any pending or recent litigation. Include your organization's parent organization, affiliates, and subsidiaries.

Legacy Services does not have any pending or recent litigation against the organization.

10. Provide a statement of whether, in the last ten years, you or a predecessor company has filed (or had filed against it) any bankruptcy or insolvency proceeding, whether voluntary or involuntary, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors. If so, provide an explanation providing relevant details including the date in which the company emerged from bankruptcy or expects to emerge. If still in bankruptcy, provide a summary of the court-approved reorganization plan. Include your organization's parent organization, affiliates, and subsidiaries.

Legacy Services has not filed or had filed against it any bankruptcy or insolvency proceeding or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors.

11. If your organization is a publicly-traded (stock-exchange-listed) corporation, submit the most recent United States Securities and Exchange Commission (SEC) Form 10K Annual Report, and the most-recent 10-Q Quarterly report.

Not Applicable

- 12. Provide a statement whether there have been any Securities Exchange Commission (SEC) investigations, civil or criminal, involving your organization in the last ten (10) years. If there have been any such investigations, provide an explanation with relevant details and outcome. If the outcome is against the organization, provide the corrective action plan implemented to prevent such future offenses. Also provide a statement of whether there are any current or pending Securities Exchange Commission investigations, civil or criminal, involving the Organization, and, if such investigations are pending or in progress, provide an explanation providing relevant details and provide an opinion of counsel as to whether the pending investigation(s) will impair the Organization's performance in a contract/Agreement under this RFP. Include your organization's parent organization, affiliates, and subsidiaries.**

**Legacy Services has not had any Securities Exchange Commission (SEC) investigation, civil or criminal.**

- 13. If another corporation or entity either substantially or wholly owns your organization, submit the most recent detailed financial reports for the parent organization. If there are one (1) or more intermediate owners between your organization and the ultimate owner, this additional requirement is applicable only to the ultimate owner.**

**Not Applicable**

- a. Include a statement signed by the authorized representative of the parent organization that the parent organization will unconditionally guarantee performance by the proposing organization of each and every obligation, warranty, covenant, term and condition of the Contract.**

**Not Applicable.**

- 14. Attach a personnel roster and resumes of key people who shall be assigned to perform duties or services under the Contract, highlighting the key people who shall be assigned to accomplish the work required by this RFP and illustrate the lines of authority.**

- a. Submit current resumes of key personnel documenting their educational and career history up to the current time. Include information on how long the personnel have been in these positions and whether the position included Medicaid managed care experience.**
- b. If any of your personnel named is a current or former Louisiana state employee, indicate the Agency where employed, position, title, termination date, and last four digits of the Social Security Number.**

- c. For key positions/employees which are not full time provide justification as to why the position is not full time. Include a description of their other duties and the amount of time allocated to each.

SEE ATTACHMENT A – Resume – Account Manager

SEE ATTACHMENT A – Resume – Implementation Manager

SEE ATTACHMENT A – Resume – Developer #1

SEE ATTACHMENT A – Resume – Developer #2

15. Identify (IN THE ATTACHED EXCEL DOCUMENT), all of your organization's publicly-funded managed care contracts for Medicaid/CHIP and/or other low-income individuals within the last five (5) years. In addition, identify, in Excel format your organization's ten largest (as measured by number of enrollees) managed care contracts for populations other than Medicaid/CHIP and/or other low-income individuals within the last five (5) years. For each prior experience identified, provide the trade name, a brief description of the scope of work, the duration of the contract, the contact name and phone number, the number of members and the population types (e.g., TANF, ABD, duals, CHIP), the annual contract payments, whether payment was capitated or other, and the role of subcontractors, if any. If your organization has not had any publicly-funded managed care contracts for Medicaid/SCHIP individuals within the last five (5) years, identify the Organization's ten largest (as measured by number of enrollees) managed care contracts for populations other than Medicaid/CHIP individuals within the last five (5) years and provide the information requested in the previous sentence. Include your organization's parent organization, affiliates, and subsidiaries.

***PLEASE COMPLETE THIS QUESTION IN THE ATTACHED EXCEL DOCUMENT.***

Legacy Services does not have any publicly-funded managed care contracts for Medicaid/CHIP and/or other low-income individuals. Legacy Services is a vendor that provides a front-end transaction exchange portal that unifies healthcare transaction processing by directly connecting payers and providers for e-Health exchange through Legacy's AdminisTEP Gateway. AdminisTEP's eHealth Solution offers Transaction Exchange Portals (TEP), Claim Administration System, Workflow Modules, Document Management (Imaging & OCR), Practice Management Systems/EMR, & e-Business Solution

16. Identify whether your organization has had any contract terminated or not renewed within the past five (5) years. If so, describe the reason(s) for the termination/non-renewal, the parties involved, and provide the address and

telephone number of the client. Include your organization's parent organization, affiliates, and subsidiaries.

Legacy Services has not lost any clients within the past five years.

- a. If the contract was terminated/non-renewed, based on your organization's performance, describe any corrective action taken to prevent any future occurrence of the problem leading to the termination/non-renewal. Include your organization's parent organization, affiliates, and subsidiaries.

Not Applicable

17. As applicable, provide (in table format) the Organization's current ratings as well as ratings for each of the past three years from each of the following:

- a. AM Best Company (financial strengths ratings);

Not Applicable

- b. TheStreet.com, Inc. (safety ratings); and

Not Applicable

Standard & Poor's (long-term insurer financial strength).

Not Applicable

18. For any of your organization's contracts to provide physical health services within the past five years, has the other contracting party notified the Proposer that it has found your organization to be in breach of the contract? No If yes:

Provide a description of the events concerning the breach, specifically addressing the issue of whether or not the breach was due to factors beyond the Proposer's control.

- a. Was a corrective action plan (CAP) imposed? If so, describe the steps and timeframes in the CAP and whether the CAP was completed.
- b. Was a sanction imposed? If so, describe the sanction, including the amount of any monetary sanction (e.g., penalty or liquidated damage).
- c. Was the breach the subject of an administrative proceeding or litigation? If so, what was the result of the proceeding/litigation?

**Include your organization's parent organization, affiliates, and subsidiaries.**

- 19. Indicate whether your organization has ever sought, or is currently seeking, National Committee for Quality Assurance (NCQA) or American Accreditation HealthCare Commission (URAC) accreditation status. If it has or is, indicate current NCQA or URAC accreditation status and accreditation term effective dates if applicable.**

**Not Applicable. Legacy Services has not sought nor is currently seeking NCQA or URAC accreditation status.**

- 20. Have you ever had your accreditation status (e.g., NCQA, URAC,) in any state for any product line adjusted down, suspended, or revoked? If so, identify the state and product line and provide an explanation. Include your organization's parent organization, affiliates, and subsidiaries.**

**Not Applicable**

- 21. If you are NCQA accredited in any state for any product line, include a copy of the applicable NCQA health plan report cards for your organization. Include your organization's parent organization, affiliates, and subsidiaries.**

**Not Applicable**

- 22. Provide (as an attachment) a copy of the most recent external quality review report (pursuant to Section 1932(c)(2) of the Social Security Act) for the Medicaid contract identified in response to item #15 above that had the largest number of enrollees as of January 1, 2011. Provide the entire report. In addition, provide a copy of any corrective action plan(s) requested of your organization (including your organization's parent organization, affiliates, and subsidiaries) in response to the report.**

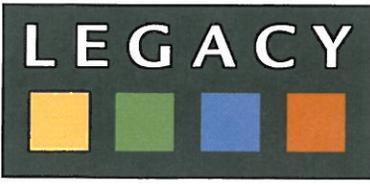
**Not Applicable**

- 23. Identify and describe any regulatory action, or sanction, including both monetary and non-monetary sanctions imposed by any federal or state regulatory entity against your organization within the last five (5) years. In addition, identify and describe any letter of deficiency issued by as well as any corrective actions requested or required by any federal or state regulatory entity within the last five (5) years that relate to Medicaid or CHIP contracts. Include your organization's parent organization, affiliates, and subsidiaries.**

**Legacy Services has not had any regulatory action or sanction imposed by any federal or state regulatory entity.**

**24. Provide a statement of whether your organization is currently the subject or has recently (within the past five (5) years) been the subject of a criminal or civil investigation by a state or federal agency other than investigations described in response to item #12 above. If your organization has recently been the subject of such an investigation, provide an explanation with relevant details and the outcome. If the outcome is against your organization, provide the corrective action plan implemented to prevent such future offenses. Include your organization's parent company, affiliates and subsidiaries.**

**Legacy Services is not nor has been the subject of a criminal or civil investigation by a state or federal agency.**



4965 Preston Park Blvd.  
Suite 600  
Plano, Texas 75093-5150  
214.440.3100 phn  
214.440.3101 fax  
[www.legacyconsulting.net](http://www.legacyconsulting.net)

---

June 9, 2011

Wade Davenport  
Director, Strategic Sourcing  
WellCare Health Plans, Inc.  
8735 Henderson Road  
Renaissance Two  
Tampa, FL 33634

Dear Mr. Davenport:

We understand that the Louisiana Department of Health and Hospitals (“DHH”) is soliciting competitive proposals for managed care services through Medicaid Coordinated Care Network Request for Proposals (RFP # 305PUR-DHHRFP-CCN-P-MVA) (the “RFP”), and that WellCare Health Plans, Inc., through certain affiliates (“WellCare”), intends to respond to the RFP.

We also understand that, pursuant to the RFP Proposal Submission and Evaluation Requirements, Part II, Item B.7, WellCare is required to submit from the parent organization of each major subcontractor a statement that the parent organization will guarantee performance by the subcontractor.

Please accept this correspondence as the required statement that Legacy Services, LLC, a proposed subcontractor for WellCare’s Medicaid managed care business in the State of Louisiana, will unconditionally guarantee performance of each and every obligation, warranty, covenant, term and condition of the contract.

Sincerely,

Daren Donnelson  
President  
Legacy Services, LLC

---





## Account Manager

### SUMMARY:

Highly accomplished, Healthcare Professional with a verifiable track record of successfully managing complex healthcare initiatives, staff and projects. Consistently exceeds corporate and customer goals.

### PROFESSIONAL EXPERIENCE:

#### **Project Manager/Business Development/ Account Executive Legacy Consulting Services**

Worked with large Health Insurance Companies, HMO's, TPA's, MSO's, Provider Organizations and Hospitals in all aspects of health delivery from Contract negotiations, contract implementations, health plan configuration, health plan auditing, health plan design, education, pricing, marketing and delivery into the market and private employer groups.

Consistently lead and interact with internal and external staff, sales, executive management and clients to ensure cohesiveness, vision and success in achieving goals and maximization of success.

Work daily with large staff, client executive teams, boards and physicians to promote focused results while maintaining a healthy, positive and successful environment.

Negotiated, Implemented and Configured health plans on multiple systems allowing full understanding of the contract, rates and functionality of properly negotiated, written, executed and maintained contracts.

Hands on expertise that includes Claims Processing, Membership, Pricing, Medical Management, Billing and Accounts Receivable, Provider Configuration, New Market Implementation, etc. from a hospital, physician and health plan perspective.

Managed large paper to EDI conversions

Designed, Implemented and Managed mailroom functions to strategically incorporate the needs of each client

Perform trending analysis of market loads and pricing acceptance based on geographical access to healthcare.

Demonstrated skills in interviewing business and technical leaders to gather and clarify business requirements. Developed implementation strategies, and worked closely with stakeholders to develop roadmaps to success.

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





Responsible for staying abreast of emerging healthcare technology to enable organization to continually offer and implement solutions.

Monitor, report and strive to enhance client ROI consistently through satisfaction with all services

Experienced in designing, negotiating and implementing healthcare contracts for hospitals, physicians, employer groups, long term care, rehabilitation facilities, Skilled Nursing, etc.

Worked hands on with business team in successful analysis and implementation of software applications.

Responsible for working with financial teams to ensure accurate payments and transactions for services were appropriately applied according to the health plan's policies and contracts.

Authored detailed project/deployment plans and schedules.

Performed HIPAA audits, analysis, compliance and design ensuring contracts and reimbursement followed strict HIPAA guidelines.

Provided education and training on new and existing contracts, payment methodologies and implementation with staff, employers, physician practices and healthcare organizations.

Full understanding of institutional contract language and pricing arrangements.

Responsible for developing and maintaining relationships with clients from executive management, medical committees and all levels of the organization.

## **Key Accomplishments:**

Found, Isolated and staged recovery of multi-million dollar cash allocations for a large Florida health plan due to incorrect billing, coding and configuration.

Worked with large Medicaid health plan to modify configuration and processes to ensure prompt turnaround time for claims payment. Resulted in dropping claims lag days by 32%.

Reorganized staff and departmental processes for large HMO in NY resulting in streamlining staff, claims flow for payment and configuration needs.

Led a team of specialists in implementing a contract workflow system that spanned provider, claims, member services and medical management departments to allow fast turnaround in contracting and claims payment due to readily accessing automated contracts.

Responsible for overseeing various size staff both internal with Legacy and external with clients on project ranging from system selections, system implementations, EDI conversions, claims auditing, membership premium rates, contract configuration and accounts receivable audits.

Worked with team of 20+ internal and external resources to completely redesign and reconfigure client's healthcare benefits for members resulting in an increase claims pass rate from 60% to 93%. Ensured that benefit redesign efforts were in alignment with client goals as well as government requirements (i.e., Medicaid, Medicare, timely filing, etc.)

Managed \$3.5M HIPAA solution implementation projects for five clients located in the Northwest and Southeast. Worked with stakeholders to develop business requirements and oversaw internal development efforts to program client business requirements. Managed custom developed software installation at client sites and subsequent testing of the installation by developers and clients. Worked with client to test all healthcare HIPAA transactions; resulting in Claredi certification. Provided end user training on use of software for processing HIPAA transactions.



Managed \$2M AMISYS upgrade project directing a 20-member team including resources from outside consulting services, vendors, and assigned client resources. Worked closely with senior leadership and stakeholders to ensure project deliverables were kept in alignment with stakeholder goals. Managed communication efforts, assigned tasks to team members, scheduled resources, provided risk analysis, oversaw budget and prepared team evaluations.

## **Director, Reimbursement Services Aequitas**

Responsible for Researching & documentation of coverage & payment policies for all regions & major private payers, nationally, regionally & locally.

Navigate reimbursement landscapes and how payment is obtained & impacted in all regions & payers.

Develop specific strategies to assist providers in overcoming limited coverage with private payers; customize the message for key payers regarding clinical outcomes, economic outcomes and impact for the payer given its subscriber base.

Spoke at various healthcare functions on the importance of reimbursement strategies as well as proper contracting and coding.

Determine mechanisms for funding procedures in areas where there is no coverage before formal reimbursement is achieved.

Direct formal application for coding & coverage with public & private payers where necessary.

Develop comparative cost & payment models vs. other treatment modalities.

Develop influential health economic arguments, including budget impact analyses, cost effectiveness and cost utility studies.

Provide in-house and field-based support and assistance to hospitals, physicians and their support staff in the reimbursement process.

Evaluate and interpret Medicare regulations and requirements.

Direct and provide growth to employees through leadership and education.

Provide project management and oversight of client relations.

Development and communication of reimbursement materials and training presentations.

Work directly with client and business teams to develop reimbursement strategies for clients in the pharmaceutical, medical device and biotechnology industries.

Implemented reimbursement strategies and programs to obtain coverage from payers.

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## **Director of Third Party Administrator Tenet Healthcare**

Directed Operations for TPA. Included marketing, operations, development of contracts for HMO's, PPO's, POS, Medicare, Medicaid, Self-Insured clients.

Responsible for Marketing, RFP's, Enrollment, Claims processing, Contract negotiations, renewals, employee education, development and profitability of TPA which was new entity of Frye Regional Medical Center and Tenet Healthcare.

Managed day to day business of TPA (included Membership/Enrollment, Claims Processing, Billing and Accounts Receivable, COB, Provider Configuration/Enrollment, PBM).

Responsible for ensuring claims were paid within timelines defined by contracts.

Worked with provider networks to implement contracts and renegotiated arrangements.

Worked with PBM to monitor and process Rx claims and expenditures. This included reporting on high utilization and development of drug plans for self insured groups to help contain cost in the PBM program.

Developed as well as responded to proposals to contract new business with large healthcare organizations as well as private self-insured employer groups.

Daily interaction with clients, executive management and staff to ensure proper inception, delivery, maintenance and satisfaction of services.

Worked directly with Provider Organizations on contracts, negotiations, RFP's, medical management and education (both provider and subscriber education) to maintain that proper guidelines and business processes are followed.

### **Key Accomplishments:**

Worked with executive teams to negotiate and implement a "Risk Sharing" arrangement with providers and employer groups resulting in saving average of 23% per year on claims expenditures.

Maintained a 98% accuracy rate and payment turnaround

Grew the TPA from 1 employee to over 25 in 5 months

Monitored and executed strategies to reduce existing claims lag with clients to fall with accepted contracted standards.

Responsible for financial reconciliation of claims in excess of \$12+ million per month.

Personally review and resolved complex claims payments, formularies and high dollar claims issues to satisfaction of all parties involved.

Worked directly with patients on financially tough claims to ensure proper filing, payments and services were acquired.

Responsible for presenting and educating large employer groups and staff on benefit plans, proper filing techniques outside of the physician office and conducting open discussions with hundreds of employees to answer health plan issues. This required breaking down and teaching complex payment methodologies to a multiple level of individuals and patients of the healthcare plans.

### **EDUCATION:**

#### **Appalachian State University (Boone, NC) 1990-1994**

Bachelor of Science Business Administration in Information Systems

Bachelor of Science Business Administration in Operations Management

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## Developer #1

### SUMMARY:

Analytical, detail oriented senior IT professional with 20-year career and multifaceted expertise leading project development and implementation deployment in varied markets. Skilled in the development and utilization of a wide array of cutting-edge technologies, with the proven skill to quickly acquire knowledge of new technologies. Strong, assertive communicator, mediating issues and acting as primary contact to key clients, ensuring that needs are met and projects are completed on time and to customer specifications.

Proficient in HIPAA Transaction Code Sets, ANSI X12 Standards for Electronic Data Interchange, Sybase's EC-Map (PaperFree), EC-Gateway, SQL, SQL Server 7, SAP idocs, VAN setups, FTP, COBOL, MicroFocus COBOL, Tandem, TACL, TAL, Visual Basic, HTML, Source Safe, MPACT, Microsoft Office Suite and VISIO.

Knowledge of EDIFACT, MVS JCL, VSAM, UNIX, AS400, CICS, C and C++.

### PROFESSIONAL EXPERIENCE:

#### Legacy Consulting Services

2002-Present

#### Integration Engineer

Design, write, modify, maintain and document PaperFree X12, Any-to-Any maps and SQL Stored Procedures that process claims. Those claims have to meet specific requirements set up by client.

Develop, write, modify and maintain EC-Gateway scripts that process files received from or to be sent to clients.

Provider production support to all clients.

#### Advanced Business Consultants

2002

#### EDI Consultant/Systems Engineer

Job site: State of Nebraska, HIPAA Project Team

Research and document system requirements for HIPAA translation.

Create business documents and mapping guidelines for all HIPAA transaction sets.

Perform analysis and assisted in the design the repository database that interacts between EC-Map and the MMIS system.

Create and test HIPAA Compliant X12 translation maps (837I, 837P, 278, 276, etc) using Sybase's EC-Map translation software.

Generate business and technical test scenarios for all transaction sets.

Develop implementation guides according to HIPAA and State of Nebraska Medicaid guidelines.

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





**West Corporation**  
**2001-2002**  
**Applications Programmer**

Design, write, modify, maintain and document COBOL programs utilizing embedded SQL commands to access the needed tables.

Perform in depth technical analysis for existing and new projects.

Develop project plans and functional specifications for new projects.

Participate in oncall rotation for night batch runs and daily issues.

**Artios, Inc.**  
**1998-2001**  
**Senior Translation Analyst**

Design, write, modify, maintain and document PaperFree X12 and Any-to-Any maps.

Provide technical training and expertise to other Translation Analysts, Project Analysts, and Project Managers.

Handle production support on a daily basis.

Utilized SQL to access trading partner information inside SQL databases.

Convert Tandem COBOL programs to proprietary software.

Develop, write, modify and maintain EC-Gateway scripts.

Interface with business partners and their VAN or other communication methods (FTP) during development and testing.

Perform code reviews and quality assurance checks on new code and production modifications prior to moving into production.

Guide, develop and approve implementation processes of new technical standards and development tools.

Develop and initiate test plans prior to putting program into production.

Maintain trading partner and client support documentation.

Design, write, modify, maintain and document COBOL programs.

Serve on Coding Standards Committee that is responsible for developing and overseeing coding

Work well under the direction of the project manager and project plan.

**EDUCATION:**

Aug. 2001 Bachelors' Degree in Management of Information Systems, Bellevue University, Omaha, NE.

Aug. 1998 Associate's Degree in Applied Sciences with a degree concentration in Computer Programming Technology with honors, Metropolitan Community College, Omaha, NE.

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## Developer #2

### SUMMARY:

.Net Developer who possess a comprehensive understanding of system analysis and system development. Recognizes the importance of maximizing and customizing the functionality of the core claims system and encompasses a wide range of experience with current technologies, programming languages, project management, and application development methodologies.

### TECHNICAL SKILLS:

ASP  
.NET  
ASP.NET  
VB.NET  
C#

XML  
HTML  
DHTML  
Java Script  
VB Script

Stored Procedures  
Object Oriented Design  
Web Forms  
Access  
MS Office

### PROFESSIONAL EXPERIENCE:

Microsoft Certified Application Developer

Over 10 years of experience as an ASP and .Net Developer in Analysis, Design, Development, Management and implementation of various intranet, client-server and web based applications.

Experience in developing web applications using HTML and JavaScript as client side code and ASP and ASP.NET using VB.NET and C# to implement server side code.

Extensive design and programming experience with web technologies like HTML, DHTML and XML.

Strong knowledge of Object Oriented Design Methodologies.

Experience in design and development of Databases SQL Server and MS Access.

Experience in writing stored procedures, views, cursors and triggers in SQL Server 2000 and 2005.

Expertise in creating web pages in ASP.NET using VB.NET.

Implemented security features in the .NET framework like authenticating and authorizing users using Forms based authentication, creating Roles and User Account Impersonation.

Excellent knowledge of JavaScript, VB Script.

Experience in Windows Forms, Web Forms, XML Web Services, and Windows Services.

214.440.3100  
[www.legacyconsulting.net](http://www.legacyconsulting.net)





.NET Technologies: .NET Framework, ASP.NET, ADO.NET, Win forms and Web Forms.

Web Technologies: HTML, DHTML, XML, VB Script and JavaScript.

Languages: C#, VB.NET, VB, and SQL

Operating Systems: Windows NT/95/98/2000/XP/2003.

Databases: SQL Server 2000 / 2005 and MS Access.

Web Servers: Internet Information Services (IIS).

## **Legacy Consulting Services, LLC**

*ASP / ASP.Net Programmer*

January 2004 – Present

AdminisTEP (Transaction Exchange Portal)

Legacy Consulting Services is located in Plano, TX. Legacy can provide your healthcare organization with an experienced consultant for a single hour, or manage entire departments of your business. IT services firm enabling healthcare payors to align technology strategies with business objectives. Legacy offers services in four practice areas Staff Augmentation, Analysis, Implementation, and Outsourcing

Responsibilities

Worked through all phases of the application software lifecycle including design, development, testing and deployment of the ASP.NET applications.

Developed AdminisTEP's DCR (Data Correction and Review). Client specific claims correction web interface.

Developed an Event Management System that monitors production environment for specified events, i.e. server performance, data integrity, and processes scheduled.

Developed VistasTEP, a Windows application for clients to monitor transactions, it utilizes XML Web Services to send and receive data.

Environment

Visual Studio .NET, ASP.NET, ADO.NET, JavaScript and SQL Server 2000/2005.

## **Rising Star Telecom**

*ASP / ASP.Net Programmer*

May 2003 – December 2003

Developed and maintained an Internet Kiosk, company websites, client websites, and in-house office applications. ASP, ASP.Net, and SQL technologies were thoroughly utilized to meet project deadlines, specifications, and satisfy customer expectations.

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## **Freelance Web Application Developer**

*ASP / ASP.Net and Visual Basic 6 / Visual Basic.Net Programmer*

February 2002 – Present

Organized and completed full development for sites such as: CreateSchedules.com, KHBRacing.com, LegalFormsBank.biz, InsitefulSurveys.com, and Town-Discounts.com. A variety of technologies were used including ASP, ASP.Net, Visual Basic 6, Visual Basic.Net, and SQL. Gained experience in project management, client interaction, and customer satisfaction.

## **Emerald Technologies Inc.**

*ASP / ASP.Net Programmer*

January 2003 to May 2003

Developed client applications and in-house projects, using primarily ASP, ASP.Net, and SQL technologies. Also gained knowledge and experience with Flash MX, XML, and Socket technologies during the development of a chat system.

## **Webtivites, Inc.**

*ASP Programmer*

August 2001 – February 2002

Lead developer for the project of UnitedHealthPayers.com. Participated and contributed during all stages of development, from initial client specification to software development and site implementation. Development required thorough use of ASP and SQL.

## **EDUCATION:**

Liberty University- Bachelor of Computer Science

1997 to 2001

## **CERTIFICATIONS:**

MCAD in .Net Technologies

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## Implementation Manager

### SUMMARY:

Managed Healthcare professional with highly developed communications skills and a progressive track record of success developing, managing, and administering efficient computer systems utilized for wide range of business and operational management functions. Adept team builder and autonomous producer who identifies opportunities and consistently meets management and client goals. Develops and implements policies, procedures, and methodologies critical to meeting client/system requirements

### PROFESSIONAL EXPERIENCE:

#### **Legacy Consulting Services**

**June 2004 – Current**

#### **Regional Director of Transaction Exchange Portal**

Responsible for all client projects and implementation of AdminisTEP services

Primary contact for all client interfaces during new implementations as well as production support

Project manager responsible for timelines, resource, allocation and management of development, implementation and post implementation support

Responsible for HIPAA requirements for all functionality

Responsible for documentation of all requirements for both business and technical areas;

Mailroom setup, OCR, Data Verification Review, Business rules, Data Correction Review, EDI/HIPAA transactions, Host System extracts, custom requirements for federal, state and regional products

Primary role in all of current AdminisTEP client implementations

#### **Computer Sciences Corporation**

**July 2003 – June 2004**

#### **HIPAA Business Analysis**

Support Medicaid application redesign project

Research HIPAA implications of design requirements

Analysis of transaction mapping for legacy systems and redesigns

Participation in design sessions and identify HIPAA implications and possible solutions based on regulatory requirements

Overall HIPAA regulatory support of Medicaid Phase II project for CSC

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## **HIPAA Regional Consortium for the Albany NY Region**

**June 1997 – January 2004**

**Co-Chair Regional Consortium; June 1997 – January 2004**

Brought providers, payers, vendors and government agencies together for development of transaction/code consensus for the region

Representation at statewide Health User Group for the Albany region

Very successful regional group consortium (still active in region)

## **Capital District Physicians' Health Plan (CDPHP)**

**March 2003 – July 2003**

**Manager, New Systems**

Overall responsibility for selection of core HMO replacement system

Development of overall timelines for selection process, RFP, pilot/model office, resource selection, test scripts, hardware/software selection/purchase, budget development and implementation of replacement system

Development of testing of replacement system and proof of concept

Identification and analysis of secondary system choices

Management of internal resources for all phases of replacement project

**April 1993 – March 2003**

**Manager, Application Systems**

Management of Applications Development/ EDI team of 20

Budgetary, quality assurance for all applications

Development /implementation/estimation/specification process for Information Systems

Development of long term strategic goals/objectives for Application Development Team

Responsible for design, development and production support of analytical reports, reporting systems and numerous vendor interfaces to support the following processes;

All regulatory and operational reporting requirements (state/federal)

Quality Assurance reporting for NCQA, various clinical studies

PCS, Value Options, LabCorp, PSARC (third party carve outs')

Medicare, Medicaid, CHPS, Family Health Plus interfaces for NYS

Access interfaces (imaging, workflow, service systems)

PFS (ID cards, contracts), AdminiSource (outsourced voucher/EOB/check printing)

214.440.3100

[www.legacyconsulting.net](http://www.legacyconsulting.net)





## **January 2000 – July 2003**

Management Lead for HIPAA EDI Compliance Teams  
PaperFree translator selection and development of environment  
HIPAA Transactions and code set development  
HIPAA Security for file transfer development  
HIPAA Transaction Business development

## **June 1997 – March 2003**

Manager of Amisys Configuration Team of 12; responsible for management of team, development and implementation of configuration 'migration' process  
Team Lead for Amisys Release 10.00.05, 11.01 implementations  
Team Lead for custom UB92 implementation  
Active participation on Business Associate, Privacy and Security teams for HIPAA  
Team Lead for companywide Y2K contingency plans and custom code conversion  
Responsible for all Information systems regulatory audit requirements

## **EDUCATION:**

Adirondack Community College  
*A.A.S. Data Processing 1987*

SUC Geneseo  
*B.S Special Education 1980*

214.440.3100  
[www.legacyconsulting.net](http://www.legacyconsulting.net)

