



## AGENDA

INTRODUCTIONS

GENERAL VMU INFORMATION

HELPFUL HINTS/REMINDERS

MISCELLANEOUS INFO

VENDOR TIERS

NOT TO EXCEED LIMITS

## **INTRODUCTIONS**

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## **GENERAL VMU INFORMATION**

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### HELPFUL HINTS/REMINDERS

#### Pediasure Food Instruments (FIs)



Note the amount of bottles on the FI (policy states amount of bottles should be divisible by 6)



If the purchase price (redemption amount) exceeds the SA edits, the FI is rejected, the SA contacts the participant for information and the Vendor is only paid for the amount (of formula) on the FI



See attached example for illustration

STATE OF LOUISIANA DHH, OPH, WIC PROGRAM

FAMILY ID	PHASE ID	PARTICIPANT NAME	TYPE	SEG #	SITE #
108					
QUANTITY	FOOD DESCRIPTION (used for payment for specific food items in quantities below)				
108	8-oz btl Pediasure Oral RTF (any flavor)				

**VENDOR FILL IN ACTUAL \$ AMOUNT OF SALE BELOW**

\$ 102.26

TAX BY/FURT SALE

ISSUED TO \_\_\_\_\_

FOOD RECEIVED BY \_\_\_\_\_

**VALID ONLY AT VENDORS WITH WIC CONTRACT - VENDOR MUST ACCEPT ONLY DURING**

**OCT 2012 \*10\***

Vendor must clearly record authorization number below and deposit within 30 days of last valid date, or draft will not be honored.

Pay to the order of WIC Vendor No: \_\_\_\_\_

VENDOR'S NUMBER \_\_\_\_\_

PAYABLE THROUGH FIMC AN AFFILIATE OF SECURITY STATE BANK, HOWARD LAKE, MN 55349 TO THEREIN ACT #00417

## HELPFUL HINTS/REMINDERS

### Food Instruments (FIs) with the word "OR" printed on them

- ➡ Some FIs will have the word "or" in the food description area
- ➡ An example of this wording is "1lb WIC Whole Grain Bread **OR** 1lb WIC Approved Brown Rice"
- ➡ FIs will be rejected if BOTH food items are allowed to be purchased instead of one **or** the other (WG bread or brown rice)
- ➡ See attached example for illustration

STATE OF LOUISIANA DHH, OPH, WIC PROGRAM

QUANTITY	FOOD DESCRIPTION (write in permanent or washable food marker on this label)	PARTICIPANT NAME	DATE	MO	YEAR
1	64-oz Btl WIC Juice				
1	Gal 2%, 1% or Skim Milk				
1	Qt 2%, 1% or Skim Milk				
1	1b WIC Whole Grain Bread OR				
1	1b WIC Approved Brown Rice				

VENDOR FILL IN PORTION & AMOUNT OF SALE BELOW  
 TAX EXEMPT SALE  
 VENDOR'S NUMBER  
 NOV 2012 \*11\*  
 Vendor must clearly record authorization number below and disposed within 30 days of last valid date, or draft will not be honored.  
 Pay to the order of WIC Vendor No.:  
 (MUST MATCH THE FOLDER SIGNATURE)

## HELPFUL HINTS/REMINDERS

### Food Instruments (FIs) with the word "OR" printed on them

- ➔ Another example of this wording is on FIs where the participant is allowed a choice of homogenized milk
- ➔ Some participants are allowed to choose the type of milk in both the gallon size and quart size of homogenized milk
- ➔ Remember the choice is the participant(s) ....., not the Vendor
- ➔ See attached example for illustration

STATE OF LOUISIANA DHS, OPH, WIC PROGRAM

QUANTITY	DESCRIPTION	UNIT	PRICE	AMOUNT	DATE
1	64-oz Btl WIC Juice				
1	Gal 2%, 1% or Skim Milk				
1	Qt 2%, 1% or Skim Milk				
1	Lb WIC Whole Grain Bread OR				
1	Lb WIC Approved Brown Rice				

PERSON FILL IN AMOUNT  
AMOUNT OF SALE BEFORE TAX EXEMPT SALE

NOV 2012 \*11\*

VEHICLE NUMBER

SALESMAN'S SIGNATURE

## HELPFUL HINTS/REMINDERS

According to WIC Program policy, the cashier should fill in the amount of the transaction **prior** to asking the participant to countersign the FI or CVV. This allows the participant to confirm that the cost of the food item(s) is reflective of what's being purchased.

## HELPFUL HINTS/REMINDERS

If a participant purchases **less than** the maximum dollar amount printed on the CVV, write the actual price on the CVV.

For example, if the maximum price on the CVV is \$6.00, and the participant purchases \$5.89 worth of fresh produce, "5.89" should be written on the CVV.

CVVs deposited with amounts that are over the printed maximum will be rejected.

STATE OF LOUISIANA DHH, OPH, WIC PROGRAM

FAMILY ID	PHONE ID	PARTICIPANT NAME	CLUB #	SALE #	SITE #
<p>MAXIMUM VALUE FOR PAYMENT FOR SPECIFIC FOOD ITEMS IN 3 MONTH PERIOD</p> <p>Max Value \$6                      *****                      Fresh Fruits and/or Veg. Only                      May Pay Difference Over Value                      No Change Given</p>					
<p>VENDOR FILL IN ACTUAL \$ AMOUNT OF SALE BELOW</p> <p>\$ 5.89</p> <p>TAX EXEMPT SALE</p>			<p>VALID FOR THE MONTH OF MARCH ONLY. VENDOR MUST ACCEPT ONLY 1 ORDER.</p> <p><b>MAR 2013 '03'</b></p> <p>Vendor must clearly record identification number below and present within 30 days of last purchase, or all will void for non-compliance.</p> <p>Pay to the order of WIC Vendor No. _____</p> <p>VENDOR'S NUMBER _____</p>		
<p>Issued To _____</p> <p>Food Received By _____</p>			<p>PAID BY THROUGH BANK OR AFFILIATE OF SECURITY STATE BANK - NEW ORLEANS, MOBILE, NOLA, MONROE, MET. PROGRAMS</p> <p>DATE: 3/26/13</p>		

## HELPFUL HINTS/REMINDERS

If the participant purchases **more than** the maximum dollar amount printed on the CVV, write the maximum dollar amount printed on the CVV.

For example, if the maximum dollar amount on the CVV is \$6.00, and the participant purchases \$6.50 worth of fresh produce, "6.00" should be written on the CVV.

Overages can be collected through other means of payment.

STATE OF LOUISIANA DHH, OPH, WIC PROGRAM 3-12-13

QUANTITY	DESCRIPTION	PRICE	TOTAL
	Max Value \$6 ***** Fresh Fruits and/or Veg. Only May Pay Difference Over Value No Change Given		

**MAR 2013 \*03\***

VENDOR MUST CLEARLY RECORD AUTHORIZATION NUMBER (below) and deposit within 30 days of last valid date, or draft will not be honored.

Pay to the order of WIC Vendor No.:

VENDOR'S NUMBER

VENDOR FILL IN ACTUAL \$ AMOUNT OF SALE BELOW

TAX EXEMPT SALE

Issued To: \_\_\_\_\_ Signature: \_\_\_\_\_

Food Received By: \_\_\_\_\_ (SMILE MATCH WIC FOLDER SIGNATURE)

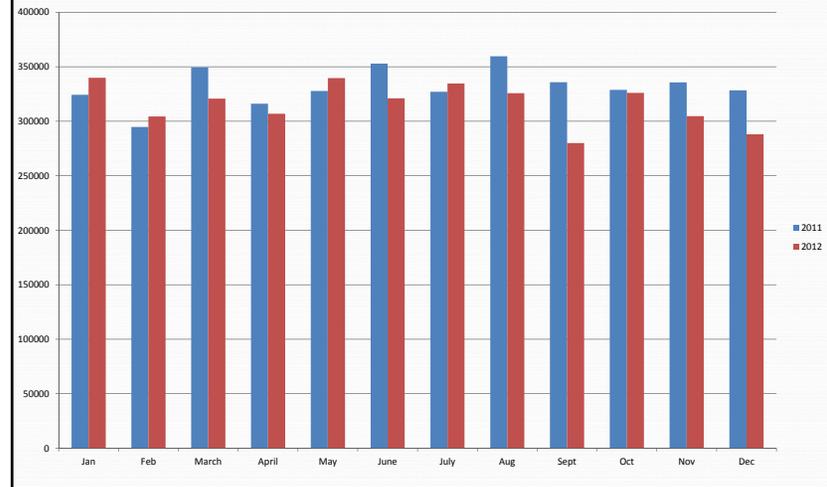
#0000000605

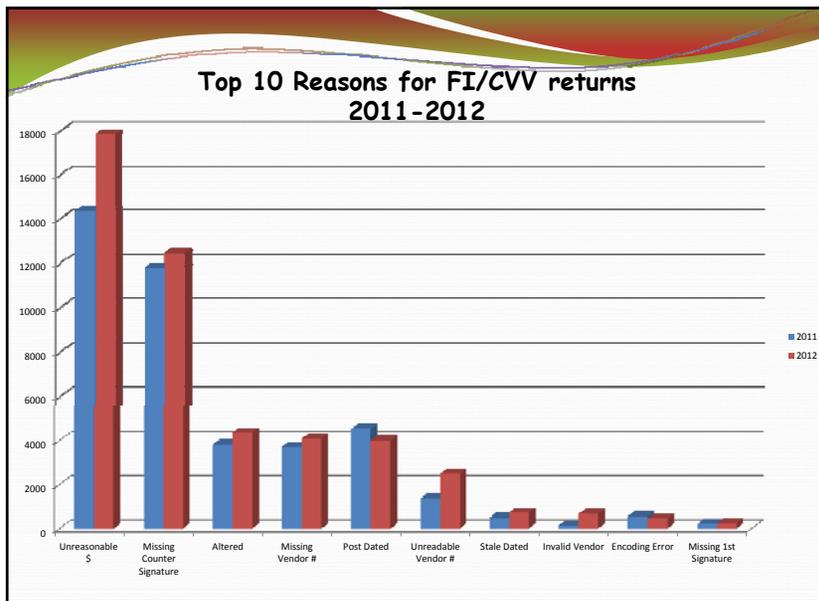
## MISC. INFORMATION

### EBT WIC Vendor Surveys

1. Emailed to all WIC Vendors on 1/15/13
2. The link to complete the survey is <https://www.surveymonkey.com/s/ebtla2012>
3. As of 03/26/13, 574 responses have been received
4. The survey will be available through 3/31/13
5. Your input is needed in order that we can have a successful EBT implementation
6. For more information, contact Monique Phillips at [monique.phillips@la.gov](mailto:monique.phillips@la.gov) or 504-568-8229

## FI/CVV Paid Volume 2011-2012





## WIC VENDOR TIERS

Due to USDA cost containment mandates, each SA is required to ensure that food costs are kept at an acceptable level, monitored closely and recoupment is made when overcharges are discovered

Much like your personal grocery budget, each year the SA is allocated a certain amount of foods funds to be used for that purpose

Based on the above, the SA developed a Vendor tier system using other state's systems as examples. The system was tested and functions as designed

## WIC VENDOR TIERS

The Vendor tier system is determined by:

1. Physical location of the Vendor  
(urban vs. rural), and
2. Annual Gross Sales (self reported)

Each Vendor has been notified of the tier that their specific location has been assigned to

## VENDOR TIER DESCRIPTIONS

TIER # <u>1</u>	UV > 200K
TIER # <u>2</u>	RV ≥ 30K and ≤ 100K
TIER # <u>3</u>	RV ≤ 30K
TIER # <u>4</u>	UV < 200k
TIER # <u>5</u>	WIC ONLY VENDOR
TIER # <u>6</u>	ABOVE 50% VENDOR
TIER # <u>7</u>	RV > 100K

## NOT TO EXCEED (NTEs)

Each food item has a NTE amount per Vendor Tier

The NTEs will be posted on the WIC Vendor web

NTEs are supplied to the Program's contracted banking system to use for determining if a FI should be paid are rejected.

FIs that are presented with a redemption price that is above the NTE for that FI **will be rejected**.

Feb 2013 - Vendor Tier Pricing

Description	Product Package Size	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6	Tier 7
WIC Infant Fruit/Veg	4.00 jar	0.70	0.80	0.80	0.80	0.90	0.90	0.90
Plain Infant Meal	2.50 jar	1.00	1.50	1.40	1.50	1.40	1.10	1.40
Whole Milk	quart	1.40	1.50	2.10	1.50	2.10	1.40	1.70
Juice, 100% Apple, 100%	quart	1.40	1.50	2.10	1.50	2.10	1.40	1.70
Drinking Water, 1 gallon	1.80	1.10	1.20	1.40	1.30	1.40	1.30	1.30
Tuna	5.00 can	2.20	2.50	2.80	2.70	2.80	1.90	2.30
Hot Salmon	5.00 can	2.20	2.50	2.80	2.70	2.80	1.90	2.30
Eggs	dozen	2.30	2.40	2.90	2.80	2.90	1.90	2.40
Proteins (Dry BKT, 100% Wheat)	8.00	2.70	3.00	3.30	3.20	3.30	2.20	2.80
Proteins (Dry BKT, 100% Wheat, 100% Fruit)	8.00	2.90	3.20	3.50	3.40	3.50	2.50	3.10
Infant Cereal (Infant Food)	8.00	1.40	1.70	1.90	1.70	1.90	1.00	1.50
Lactose Reduced Fruit Milk	quart	2.50	3.10	3.30	3.10	3.30	2.40	3.00
WIC Approved Whole Grain Bread	1.80	1.00	1.40	1.60	1.40	1.60	1.10	1.30
WIC Approved Bread Flour	1	0	1.70	1.90	1.70	1.90	1.10	1.40
WIC Approved Atoms - Brown	11.5 1/4 oz	3.10	3.30	3.90	3.50	3.90	2.60	3.30
WIC Approved Soy, New Flavor	10.00 oz	3.30	3.50	4.10	3.70	4.10	2.80	3.50
WIC Approved Juice - Apple	10.00 oz	4.10	4.30	5.10	4.70	5.10	3.50	4.30
Orange Juice	10.00 oz	3.30	3.50	4.10	3.70	4.10	2.80	3.50
Lactose Reduced Fruit Milk	10.00 oz	4.90	4.40	5.10	4.60	5.10	3.00	3.70
Infant Protein (Infant cereal concentrate)	11.00	4.10	4.80	5.40	4.90	5.40	3.00	3.70
Whole Milk	10.00 oz	4.70	5.40	6.00	5.50	6.00	4.00	4.70
Juice, 100% Apple, 100%	10.00 oz	4.70	5.40	6.00	5.50	6.00	4.00	4.70
Infant Protein (Infant cereal concentrate)	11.00	4.70	5.40	6.00	5.50	6.00	4.00	4.70
WIC Approved Cheese	16.00	6.00	7.00	8.00	7.00	8.00	5.00	6.00
Margarine (soft spread)	13.00	6.00	10.00	11.00	10.00	11.00	7.00	8.00
WIC Approved Cocoa	16.00	13.00	14.00	16.00	14.00	16.00	10.00	13.00
Infant Protein (Infant cereal powder)	11.5 1/4 oz	10.00	10.00	12.00	10.00	12.00	7.00	10.00
Infant Protein (Infant cereal powder)	11.5 1/4 oz	11.00	11.00	13.00	11.00	13.00	8.00	11.00
Infant Protein (Infant cereal powder)	12.00 oz	12.00	12.00	14.00	12.00	14.00	9.00	12.00
Infant Protein (Infant cereal powder)	12.00 oz	13.00	13.00	15.00	13.00	15.00	10.00	13.00
Infant Protein (Infant cereal powder)	12.00 oz	14.00	14.00	16.00	14.00	16.00	11.00	14.00
Infant Protein (Infant cereal powder)	12.00 oz	15.00	15.00	17.00	15.00	17.00	12.00	15.00
Infant Protein (Infant cereal powder)	12.00 oz	16.00	16.00	18.00	16.00	18.00	13.00	16.00
Infant Protein (Infant cereal powder)	12.00 oz	17.00	17.00	19.00	17.00	19.00	14.00	17.00
Infant Protein (Infant cereal powder)	12.00 oz	18.00	18.00	20.00	18.00	20.00	15.00	18.00
Infant Protein (Infant cereal powder)	12.00 oz	19.00	19.00	21.00	19.00	21.00	16.00	19.00
Infant Protein (Infant cereal powder)	12.00 oz	20.00	20.00	22.00	20.00	22.00	17.00	20.00
Infant Protein (Infant cereal powder)	12.00 oz	21.00	21.00	23.00	21.00	23.00	18.00	21.00
Infant Protein (Infant cereal powder)	12.00 oz	22.00	22.00	24.00	22.00	24.00	19.00	22.00
Infant Protein (Infant cereal powder)	12.00 oz	23.00	23.00	25.00	23.00	25.00	20.00	23.00
Infant Protein (Infant cereal powder)	12.00 oz	24.00	24.00	26.00	24.00	26.00	21.00	24.00
Infant Protein (Infant cereal powder)	12.00 oz	25.00	25.00	27.00	25.00	27.00	22.00	25.00
Infant Protein (Infant cereal powder)	12.00 oz	26.00	26.00	28.00	26.00	28.00	23.00	26.00
Infant Protein (Infant cereal powder)	12.00 oz	27.00	27.00	29.00	27.00	29.00	24.00	27.00
Infant Protein (Infant cereal powder)	12.00 oz	28.00	28.00	30.00	28.00	30.00	25.00	28.00
Infant Protein (Infant cereal powder)	12.00 oz	29.00	29.00	31.00	29.00	31.00	26.00	29.00
Infant Protein (Infant cereal powder)	12.00 oz	30.00	30.00	32.00	30.00	32.00	27.00	30.00
Infant Protein (Infant cereal powder)	12.00 oz	31.00	31.00	33.00	31.00	33.00	28.00	31.00
Infant Protein (Infant cereal powder)	12.00 oz	32.00	32.00	34.00	32.00	34.00	29.00	32.00
Infant Protein (Infant cereal powder)	12.00 oz	33.00	33.00	35.00	33.00	35.00	30.00	33.00
Infant Protein (Infant cereal powder)	12.00 oz	34.00	34.00	36.00	34.00	36.00	31.00	34.00
Infant Protein (Infant cereal powder)	12.00 oz	35.00	35.00	37.00	35.00	37.00	32.00	35.00
Infant Protein (Infant cereal powder)	12.00 oz	36.00	36.00	38.00	36.00	38.00	33.00	36.00
Infant Protein (Infant cereal powder)	12.00 oz	37.00	37.00	39.00	37.00	39.00	34.00	37.00
Infant Protein (Infant cereal powder)	12.00 oz	38.00	38.00	40.00	38.00	40.00	35.00	38.00
Infant Protein (Infant cereal powder)	12.00 oz	39.00	39.00	41.00	39.00	41.00	36.00	39.00
Infant Protein (Infant cereal powder)	12.00 oz	40.00	40.00	42.00	40.00	42.00	37.00	40.00
Infant Protein (Infant cereal powder)	12.00 oz	41.00	41.00	43.00	41.00	43.00	38.00	41.00
Infant Protein (Infant cereal powder)	12.00 oz	42.00	42.00	44.00	42.00	44.00	39.00	42.00
Infant Protein (Infant cereal powder)	12.00 oz	43.00	43.00	45.00	43.00	45.00	40.00	43.00
Infant Protein (Infant cereal powder)	12.00 oz	44.00	44.00	46.00	44.00	46.00	41.00	44.00
Infant Protein (Infant cereal powder)	12.00 oz	45.00	45.00	47.00	45.00	47.00	42.00	45.00
Infant Protein (Infant cereal powder)	12.00 oz	46.00	46.00	48.00	46.00	48.00	43.00	46.00
Infant Protein (Infant cereal powder)	12.00 oz	47.00	47.00	49.00	47.00	49.00	44.00	47.00
Infant Protein (Infant cereal powder)	12.00 oz	48.00	48.00	50.00	48.00	50.00	45.00	48.00
Infant Protein (Infant cereal powder)	12.00 oz	49.00	49.00	51.00	49.00	51.00	46.00	49.00
Infant Protein (Infant cereal powder)	12.00 oz	50.00	50.00	52.00	50.00	52.00	47.00	50.00
Infant Protein (Infant cereal powder)	12.00 oz	51.00	51.00	53.00	51.00	53.00	48.00	51.00
Infant Protein (Infant cereal powder)	12.00 oz	52.00	52.00	54.00	52.00	54.00	49.00	52.00
Infant Protein (Infant cereal powder)	12.00 oz	53.00	53.00	55.00	53.00	55.00	50.00	53.00
Infant Protein (Infant cereal powder)	12.00 oz	54.00	54.00	56.00	54.00	56.00	51.00	54.00
Infant Protein (Infant cereal powder)	12.00 oz	55.00	55.00	57.00	55.00	57.00	52.00	55.00
Infant Protein (Infant cereal powder)	12.00 oz	56.00	56.00	58.00	56.00	58.00	53.00	56.00
Infant Protein (Infant cereal powder)	12.00 oz	57.00	57.00	59.00	57.00	59.00	54.00	57.00
Infant Protein (Infant cereal powder)	12.00 oz	58.00	58.00	60.00	58.00	60.00	55.00	58.00
Infant Protein (Infant cereal powder)	12.00 oz	59.00	59.00	61.00	59.00	61.00	56.00	59.00
Infant Protein (Infant cereal powder)	12.00 oz	60.00	60.00	62.00	60.00	62.00	57.00	60.00
Infant Protein (Infant cereal powder)	12.00 oz	61.00	61.00	63.00	61.00	63.00	58.00	61.00
Infant Protein (Infant cereal powder)	12.00 oz	62.00	62.00	64.00	62.00	64.00	59.00	62.00
Infant Protein (Infant cereal powder)	12.00 oz	63.00	63.00	65.00	63.00	65.00	60.00	63.00
Infant Protein (Infant cereal powder)	12.00 oz	64.00	64.00	66.00	64.00	66.00	61.00	64.00
Infant Protein (Infant cereal powder)	12.00 oz	65.00	65.00	67.00	65.00	67.00	62.00	65.00
Infant Protein (Infant cereal powder)	12.00 oz	66.00	66.00	68.00	66.00	68.00	63.00	66.00
Infant Protein (Infant cereal powder)	12.00 oz	67.00	67.00	69.00	67.00	69.00	64.00	67.00
Infant Protein (Infant cereal powder)	12.00 oz	68.00	68.00	70.00	68.00	70.00	65.00	68.00
Infant Protein (Infant cereal powder)	12.00 oz	69.00	69.00	71.00	69.00	71.00	66.00	69.00
Infant Protein (Infant cereal powder)	12.00 oz	70.00	70.00	72.00	70.00	72.00	67.00	70.00
Infant Protein (Infant cereal powder)	12.00 oz	71.00	71.00	73.00	71.00	73.00	68.00	71.00
Infant Protein (Infant cereal powder)	12.00 oz	72.00	72.00	74.00	72.00	74.00	69.00	72.00
Infant Protein (Infant cereal powder)	12.00 oz	73.00	73.00	75.00	73.00	75.00	70.00	73.00
Infant Protein (Infant cereal powder)	12.00 oz	74.00	74.00	76.00	74.00	76.00	71.00	74.00
Infant Protein (Infant cereal powder)	12.00 oz	75.00	75.00	77.00	75.00	77.00	72.00	75.00
Infant Protein (Infant cereal powder)	12.00 oz	76.00	76.00	78.00	76.00	78.00	73.00	76.00
Infant Protein (Infant cereal powder)	12.00 oz	77.00	77.00	79.00	77.00	79.00	74.00	77.00
Infant Protein (Infant cereal powder)	12.00 oz	78.00	78.00	80.00	78.00	80.00	75.00	78.00
Infant Protein (Infant cereal powder)	12.00 oz	79.00	79.00	81.00	79.00	81.00	76.00	79.00
Infant Protein (Infant cereal powder)	12.00 oz	80.00	80.00	82.00	80.00	82.00	77.00	80.00
Infant Protein (Infant cereal powder)	12.00 oz	81.00	81.00	83.00	81.00	83.00	78.00	81.00
Infant Protein (Infant cereal powder)	12.00 oz	82.00	82.00	84.00	82.00	84.00	79.00	82.00
Infant Protein (Infant cereal powder)	12.00 oz	83.00	83.00	85.00	83.00	85.00	80.00	83.00
Infant Protein (Infant cereal powder)	12.00 oz	84.00	84.00	86.00	84.00	86.00	81.00	84.00
Infant Protein (Infant cereal powder)	12.00 oz	85.00	85.00	87.00	85.00	87.00	82.00	85.00
Infant Protein (Infant cereal powder)	12.00 oz	86.00	86.00	88.00	86.00	88.00	83.00	86.00
Infant Protein (Infant cereal powder)	12.00 oz	87.00	87.00	89.00	87.00	89.00	84.00	87.00
Infant Protein (Infant cereal powder)	12.00 oz	88.00	88.00	90.00	88.00	90.00	85.00	88.00
Infant Protein (Infant cereal powder)	12.00 oz	89.00	89.00	91.00	89.00	91.00	86.00	89.00
Infant Protein (Infant cereal powder)	12.00 oz	90.00	90.00	92.00	90.00	92.00	87.00	90.00
Infant Protein (Infant cereal powder)	12.00 oz	91.00	91.00	93.00	91.00	93.00	88.00	91.00
Infant Protein (Infant cereal powder)	12.00 oz	92.00	92.00	94.00	92.00	94.00	89.00	92.00
Infant Protein (Infant cereal powder)	12.00 oz	93.00	93.00	95.00	93.00	95.00	90.00	93.00
Infant Protein (Infant cereal powder)	12.00 oz	94.00						

**EXAMPLE:**

Tricia's Grocery  
 Rural Town, LA  
 Sales = \$50,000  
 Tier = #2

**Tricia's Grocery Prices:**

32 4 oz jar WIC Infant Fruits/Veg	0.70 (32) = \$22.40
3 8 oz box Infant Cereal wo Fruit	1.99 (3) = <u>\$ 5.97</u>
	\$28.37

**Tier #2 NTE Prices:**

WIC Infant Fruits/Veg	0.89 (32) = \$28.48
Infant Cereal wo Fruit	2.75 (3) = <u>\$ 8.25</u>
	\$36.73 (NTE)

**SUMMARY**.....

We are here to help you. We want you to succeed.

All questions are worth asking.

Help us maintain a high standard of Program Integrity by following the rules set forth in your WIC Vendor Agreement.

